



Springdel takes you beyond legacy MDM and UEM to give you Springmatic, the world's only *Edge of Things* platform purpose-built for the edge of enterprise.

Our vision is to deliver artificial intelligence capabilities and edge autonomy at scale for our enterprise customers.

springdel.com



Springdel Strength for Business&Vertical Devices

Industry Need	Springdel	Major competitors
Android Coverage: Some vertical devices are AOSP/Non-GMS	<ul style="list-style-type: none"> - Support all GMS, Non-GMS, AOSP, and Android Enterprise 	<ul style="list-style-type: none"> - Does not support Non-GMS/AOSP, and limitation on Android Enterprise
Device coverage: Uniform features for all device brands	<ul style="list-style-type: none"> - Uniform features, single management APK for all device brands 	<ul style="list-style-type: none"> - Lacks uniform features across all device brands. Customers hard to manage all devices
Massive devices APPs push, real-time update	<ul style="list-style-type: none"> - Architecture fully support APP push & update to massive number of devices - Reliable due to better retry mechanism, make sure all devices' update successful - Realtime update due to direct device communication 	<ul style="list-style-type: none"> - Have issues handling large number of devices APP installations
System level Kiosk mode and no work interruption update on Kiosk mode	<ul style="list-style-type: none"> - System level Kiosk, ensures that the device is restricted to the set APPs use, high security, difficult to escape through human operations - Support silent APP update on Kiosk mode 	<ul style="list-style-type: none"> - HTML base Kiosk, easy to escape Kiosk mode by human operations

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Multi-Admins remote control for efficient and cost saving troubleshooting with 0 touch	<ul style="list-style-type: none">- Multi-users can remotely access the device together for remote troubleshooting- Multiple suppliers remotely confirm together the responsibility ownership	<ul style="list-style-type: none">- Only support single session remote control
Full/Hybrid cloud support	<ul style="list-style-type: none">- Support Springdel hosts files and apps pushed to managed fleets, and triggers devices to pull files and apps from on premise- Admin can also define external sources URL links for files and APKs download	<ul style="list-style-type: none">- No option to push applications from your own servers or locally
Secured and flexible geofencing	<ul style="list-style-type: none">- Support on-line and off-line geofencing, even device is intentionally turned-off WIFI/sim, still can lockdown the device- Switch back to the original setting when devices back to fences again, no need admin manually intervention- Customized geofencing logics: Admin is able to set up various different logics for geofencing, such like lockdown device, data wiping, device features control, block APPs...etc	<ul style="list-style-type: none">- No off-line geofencing- No auto-unlock, need human involve

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Firmware update for massive dispersed devices	- Support reliable firmware update for certain OEMs	- No firmware update support
System architecture	- Cloud-Native architecture - Adopts modern/simple cloud system architecture, no geographical restrictions, no minimum purchase quantity	- Legacy MDM are still running on Windows platform and need physical servers or VM servers one by one
Multi-tenant technology	- Administrators can manage multiple organizations through one-time login without switching among multiple management accounts, very convenient while ensuring the confidentiality of data between organizations	- Limited support